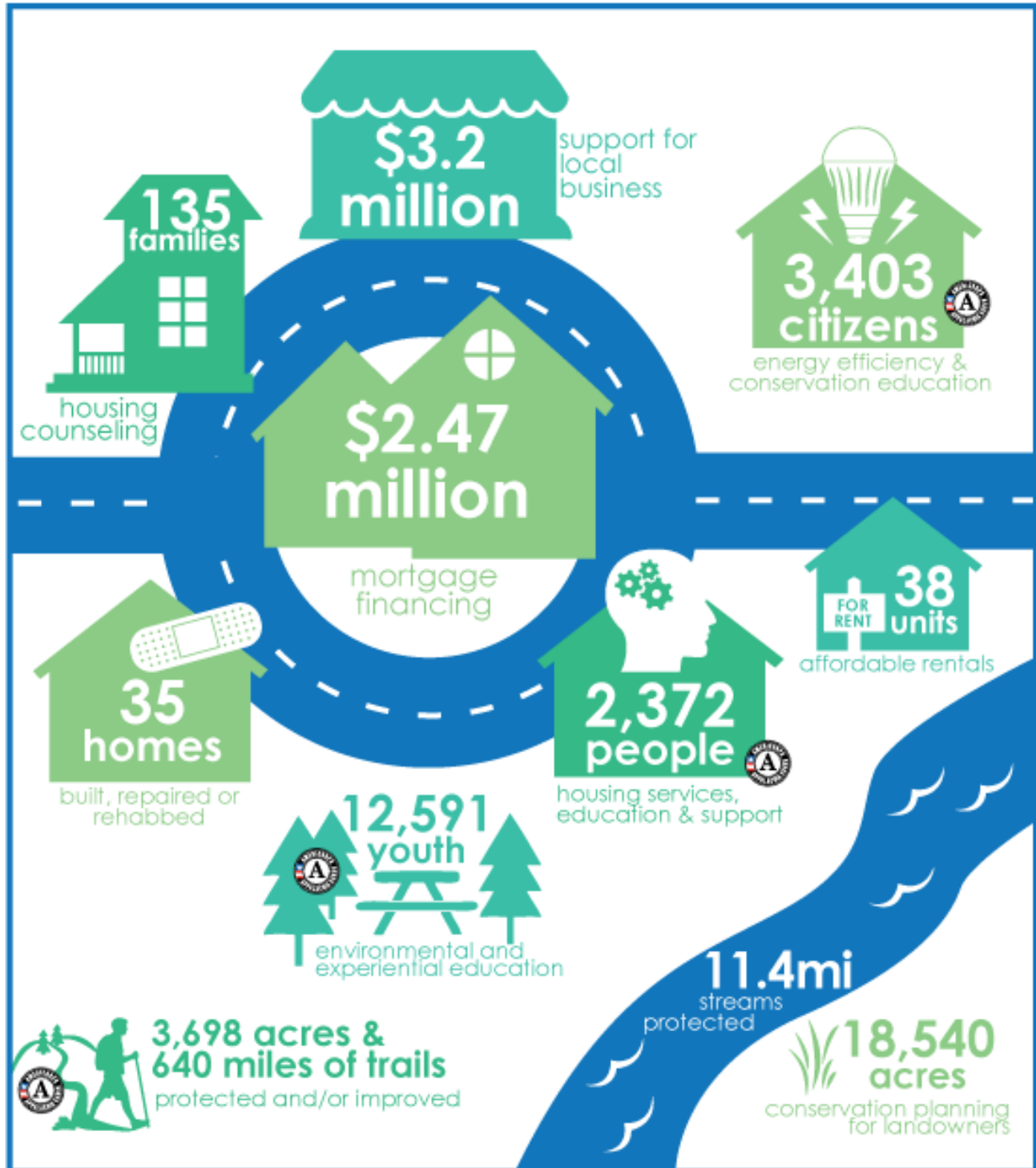


FISCAL YEAR  
OCT. 2018 - SEPT. 2019

# 2019



*Building strong communities. Caring for people. Protecting natural resources.*

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## LAND AND WATER CONSERVATION

**Goal A: Generate conservation gains on 200 farms and increase knowledge of 6,000 citizens by 2020.**

- ❖ A1: Delivered on-farm conservation planning and treatment for **41** landowners. *FYP Total: 109*
  - Completed **41** BMP projects. *FYP Total: 105*
  - Provided conservation planning on **41** farms and **18,540** acres. *FYP Total: 137 farms; 43,593 acres*
  - Treated **18,540** acres. *FYP Total: 39,642*
  - Protected **11.4** miles of streams. *FYP Total: 30.1*
  - Protected or recovered **29** fish and freshwater mussel T&E species. *FYP Total: >30*
  - Provided **\$805,750** to landowners for land protection. *FYP Total: \$1,968,941*
  - Protected **0** acres through conservation easements. *FYP Total: 47*
  
- ❖ A2: Delivered conservation education and training to **680** citizens. *FYP Total: 1,946*
  - Educated **80** landowners and **600** students. *FYP Total: 581 landowners; 1,365 students*
  - Conducted **1** workshops and field days featuring fencing and grazing improvement. *FYP Total: 10*
  
- ❖ A3: Improved **3,698** acres of private and public lands and reduced negative environmental impacts of **3,403** individuals through Appalachia CARES partnerships. *FYP Total: 24,546 acres; 43,143 individuals*
  - Engaged **2,446** individuals in energy efficiency and conservation education. *FYP Total: 19,652*
  - Conserved **640.5** miles of trails and maintained educational facilities through partnerships with **23** state parks. *FYP Total: 1,065.5 miles*
  - Provided environmental education and access to experiential education to **12,591** youth. *FYP Total: 35,125*
  - Propagated **0** species of native plants. *FYP Total: 300 species, with 100 of those being restoration species*
  - Improved conservation practices on **137** farms and **3,698** acres through partnerships with **2** Soil Conservation districts. *FYP Total: 414 farms; 23,041 acres*
  
- ❖ A4: Completed **0** dam assessments, with **0** dam assessments underway. *FYP Total: 46*
  - Assessments complete. No additional subcontracts.

Additional Information:

## AFFORDABLE HOUSING

### Goal B: Provide housing solutions that strengthen 1,200 families and support communities through 2020.

- ❖ B1: Expanded access to affordable housing finance through Clinch-Powell, providing \$2,465,393 in loans. *FYP Total: \$7.87 million*
  - Maintained required licensure and certifications necessary for successful housing programs. New certifications obtained: *n/a*
  - Packaged (and closed) **14** affordable mortgage loans. *FYP Total: 54*
  - Packaged **27** Home Repair Loans. *FYP Total: 75*
  
- ❖ B2: Provided counseling services to **135** families that will both promote and sustain quality housing in the communities we serve and beyond. *FYP Total: 808*
  - Provided Foreclosure counseling to **34** clients. *FYP Total: 135*
  - Provided Pre-Purchase counseling to **61** clients (including eHome). *FYP Total: 250*
  - Provided High-Cost Mortgage counseling to **25** clients. *FYP Total: 197*
  - Provided Household Budgeting and Credit Repair counseling to **0** clients. *FYP Total: 26*
  - Provided rental counseling to **32** families. *FYP Total: 216*
  
- ❖ B3: Conducted education and training workshops, reaching **136** people. *FYP Total: 586*
  - Organized Homebuyer Education Classes for **12** households. *FYP Total: 37*
  - Provided Financial Literacy Education to **0** students. *FYP Total: 270*
  - Provided Student Loan Debt Education to **120** students. *FYP Total: 275*
  
- ❖ B4: Expanded and maintained a rental property portfolio in good repair and in compliance with funder guidelines with a positive cash flow and vacancy rate of **8%**. *FYP Average: 10.9%*
  - Maintained **38** rental property units. *FYP Total: 39*
  - Maintained occupancy rate of **87%**. *FYP Average: 88.8%*
  - Conducted **67** property inspections. *FYP Total: 294*
  - Provided Transitional Housing program with **0** units to serve extremely- to very-low income persons and families and/or those with emergency needs. *FYP Total: 0*
  
- ❖ B5: Increased production of new and renovated quality housing units by **7**. *FYP Total: 32*
  - Built **3** new Energy Star homeownership units. *FYP Total: 8*
  - Renovated and upgraded **5** units for resale and/or rental. *FYP Total: 25*
  
- ❖ B6: Established and deepened **12** community partnerships through outreach efforts. *FYP Total: 20*
  - Initiated **0** commercial and industrial contacts for employee services. *FYP Total: 0*
  - Developed relationships that resulted in **0** banking partners annual support grants. *FYP Total: 1*
  - Broadened connections and deepened participation with **13** related agencies / groups/networks. *FYP Total: 30*
  
- ❖ B7: Improved housing conditions for **2,372** citizens through partner organizations and Appalachia CARES AmeriCorps program. *FYP Total: 11,307*
  - Placed **24** members with affordable housing organizations. *FYP Total: 78 placements*
  - Engaged **2,372** individuals in housing services (resource support, assessment, education, identification of appropriate housing, and home repairs). *FYP Total: 11,307*

Additional Information:

## SUSTAINABLE COMMUNITY AND ECONOMIC DEVELOPMENT

**Goal C: Strengthen 30 Middle and East Tennessee Counties through 32 Community Based Organizations (CBO's) by expanding their capacity to provide Conservation and Housing services by 2020.**

- ❖ C1: Expanded the capacity of **3 new** CBO's by providing AmeriCorps placements, with **42** total partners.
  - Created **44.6** MSYs from **8/1/18** (program year start date) to **12/31/19**. *FYP Total: 176*
  - Recruited **4,818** volunteers to serve **9,154** hours, increasing outreach and education in the community. *FYP Total: 13,081 volunteers; 47,369 hours*

**Goal D: Sustainable Economic Development Grows by \$5 million by 2020**

- ❖ D1: Facilitated access to affordable capital through a small business revolving loan fund with **1** existing loan and **0** new loans. *FYP Total: 1*
- ❖ D2: Promoted and operated River Place on the Clinch, a model sustainable ecotourism enterprise.
  - Supported **20** staff positions.
  - Expanded net profits by **0%** since last FY. *FYP Total: 0%*
  - Increased rentals of Outfitter, Cabin and Retreat by **0%** since last FY. *FYP Total: 0%*
  - Developed **0** new trails/attractions/access. *FYP Total: 3*
  - Hosted **35** music events featuring local and regional musicians. *FYP Total: 168*
  - Hosted **1** special event. *FYP Total: 5*
  - Hosted **195** group reservations/parties. *FYP Total: 553*
- ❖ D3: Coordinated Appalachian Quilt Trail for more than **850** venues.
  - Maintained dynamic [www.vacationAQT.com](http://www.vacationAQT.com) website.
  - **0** AQT rack cards in circulation at Welcome Centers. *FYP Total: 30,000*
  - Distributed **<100** rack cards directly to tourism partners. *FYP Total: 8,100*
- ❖ D4: Grew the local economy through investments of **\$3,215,796**. *FYP Total: \$9.06 million*
  - Supported businesses through purchases of **\$1,587,547**. *FYP Total: \$5.45 million*
  - Supported local subcontractors, totaling **\$376,369**. *FYP Total: \$1,425,881*
  - Supported **1** minority owned businesses and **4** women owned businesses (MBE/WBE).
  - Supported local tax base through property tax payments of **\$24,914**. *FYP Total: \$105,308*
  - Generated local employment and wages of **\$1,223,448**. *FYP Total: \$4.64 million*
  - Enabled the awarding of **\$230,446** to further education for AmeriCorps members. *FYP Total: \$932,053*

Additional Information: