### CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC.

#### CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED SEPTEMBER 30, 2021

### CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC. YEAR ENDED SEPTEMBER 30, 2021

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### CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC.

### ROSTER OF BOARD OF DIRECTORS AND EXECUTIVE STAFF AS OF SEPTEMBER 30, 2021

#### **BOARD OF DIRECTORS**

John Vasquez	Chairperson
Nancy Barker	Board Member
David Lietzke	Board Member
Bill Rhea	Vice Chairperson
Stewart Oakes	<b>Board Member</b>
Cody Brown	Secretary/Treasurer
Bob Ripley	Board Member
Steve Roark	<b>Board Member</b>
Cherry Acuff	<b>Board Member</b>
Sheldon Livesay	Board Member
Perry Stevens	<b>Board Member</b>
Gloria Brooke Lee	Board Member

#### **EXECUTIVE STAFF**

Lindy Turner	Executive Director
Sara Knight	Financial Supervisor



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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Clinch-Powell Resource Conservation Development Council, Inc. Rutledge, Tennessee

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Clinch-Powell Resource Conservation & Development Council, Inc., a non-profit organization, and its wholly owned for profit subsidiary Clinch Powell Construction Company, which comprise the consolidated statement of financial position as of September 30, 2021, the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Clinch-Powell Resource Conservation & Development Council, Inc. as of September 30, 2021 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements or the financial statements themselves and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 28, 2022, on our consideration of Clinch-Powell Resource Conservation & Development Council, Inc's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness Clinch-Powell Resource. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Clinch-Powell Resource Conservation & Development Council, Inc.'s internal control over financial reporting and compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Clinch-Powell Resource Conservation & Development Council, Inc.'s internal control over financial reporting and compliance.

The Baird Audit Group, LLC

Band Quait Stoyp, LC

Augusta, GA February 28, 2022

# CLINCH -POWELL CONSERVATION AND DEVELOPMENT COUNCIL, INC. CONSOLIDATED STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2021

#### **ASSETS**

Cash and Cash Equivalents Grants Receivable Other Receivables Prepaid Expenses Inventory Loans Receivable, Net Property and Equipment, Net Land and Development Costs Deposits Beneficial Interest in Assets Held by Others	\$ 1,734,799 725,106 56,537 50,847 18,351 919,581 3,068,261 1,545,267 3,121 185,289
TOTAL ASSETS	\$ 8,307,159
LIABILITIES AND NET ASSETS	
Line of Credit	\$ 600,000
Accounts Payable	74,923
Accrued Payroll Expenses and Taxes	68,628
Other Current Liabilities	31,102
Easement Contract Liabilities	27,940
Refundable Advances	124,364
Long Term Debt	788,421
TOTAL LIABILITIES	1,715,378
NET ASSETS	
Net Assets Without Donor Restrictions	5,162,419
Net Assets With Donor Restrictions	1,429,362
TOURSDOES WITH DOROU RESULTEDING	1,727,302
TOTAL NET ASSETS	6,591,781
TOTAL LIABILITIES AND NET ASSETS	\$ 8,307,159

# CLINCH -POWELL CONSERVATION AND DEVELOPMENT COUNCIL, INC. CONSOLIDATED STATEMENT OF ACTIVITIES SEPTEMBER 30, 2021

	Without Donor Restrictions Restrictions With Donor Restrictions		Total	
SUPPORT AND REVENUE				
Contributions	\$	12,261	11,015	\$ 23,276
Grant Income		-	2,418,744	2,418,744
In-Kind Contributions		614,464	-	614,464
Fees for Services		372,191	-	372,191
Rent		199,814	-	199,814
Store and Other Sales		139,317	-	139,317
Interest and Dividend Income		9,777	-	9,777
Home Program Sales Proceeds		782,922	447,522	1,230,444
Change in Beneficial Interest		30,906	-	30,906
NET ASSETS RELEASED FROM RESTRICT	ΓIONS			-
Satisfaction of Program Restrictions		3,406,075	(3,406,075)	
Total Support and Revenue		5,567,727	(528,794)	5,038,933
EXPENSES AND LOSSES				
Program		4,773,599	-	4,773,599
Management and General		295,335	-	295,335
Fund Raising				
Total Expenses		5,068,934	-	5,068,934
CHANGE IN NET ASSETS		498,793	(528,794)	(30,001)
NET ASSETS, beginning of year		4,663,626	1,958,156	6,621,782
NET ASSETS, end of year	\$	5,162,419	\$ 1,429,362	\$ 6,591,781

# CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2021

		Services		
	Program	Management	Fund	
	Services	& General	Raising	Total
Salaries, Benefits and Payroll Taxes	\$ 1,351,327	\$ 181,668	\$ -	\$ 1,532,995
Construction Costs	2,088,351	-	-	2,088,351
Contract Services	447,729	-	-	447,729
Supplies and Materials	258,969	14,414	-	273,383
Cost of Store and Restaurant Sales	47,738	-	-	47,738
Maintenance	65,886	3,148	-	69,034
Insurance	30,470	52,042	-	82,512
Landowner Payments	4,500	-	-	4,500
Utilities and Phone	50,265	14,821	-	65,086
Other Expenses	41,839	2,273	-	44,112
Travel	13,223	2,066	-	15,289
Professional Fees	-	12,000	-	12,000
Donations and Grants	1,105,219	-	-	1,105,219
Promotional	8,427	-	-	8,427
Printing and Copying	2,675	2,122	-	4,797
Rent	4,800	-	-	4,800
Dues and Subscriptions	-	2,797	-	2,797
Interest	-	-	-	-
Meetings	2,297	1,690	-	3,987
Postage	556	1,085	-	1,641
Bad Debt Expense	1,471	-	-	1,471
Less: Capitalized Costs	(845,619)			(845,619)
Total Expenses before Depreciation	4,680,123	290,126		4,970,249
Depreciation	93,476	5,209		98,685
	\$ 4,773,599	\$ 295,335	\$ -	\$ 5,068,934

# CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED SEPTEMBER 30, 2021

#### CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$	(30,001)
Adjustments to reconcile change in net assets to net		
cash provided by operating activities:		
Depreciation expense		98,685
Gain on disposition		-
Change in discount on loans receivable		-
Change in allowance related to loans receivable		106,257
(Increase) decrease in assets:		
Grants receivable		(209,964)
Other receivables		(83,690)
Refundable advances		74,364
Prepaid expenses		(5,422)
Inventory		(240)
Land and development costs		378,338
Deposits		(7,265)
Beneficial interest in assets held by others		(30,906)
Increase (decrease) in liabilities:		
Accounts payable		101,050
Accrued payroll		1,601
Other liabilities		(8,760)
CASH USED FOR OPERATING ACTIVITIES	-	384,047
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash paid for purchases of fixed assets		(5,200)
Receipts from collections of loans		70,513
Disbursements for loans made		(181,500)
CASH PROVIDED BY INVESTING ACTIVITIES		(116,187)

# CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED SEPTEMBER 30, 2021

CASH FLOWS FROM FINANCING ACTIVITIES	
Easement contract payments	(17,494)
Borrowings on line of credit	150,000
Principal payments on long term debt	(40,703)
CASH PROVIDED BY FINANCING ACTIVITIES	 91,803
NET INCREASE IN CASH	359,663
CASH AT BEGINNING OF YEAR	1,375,136
CASH AT END OF YEAR	\$ 1,734,799
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Interest	\$ <u>-</u>

#### Note 1 -Nature of Organization and Summary of Significant Accounting Policies

The Clinch-Powell Resource Conservation & Development Council, Inc. (the Council) was incorporated under the laws of the State of Tennessee in 1989 as a nonprofit corporation. The Council's purposes are to build strong communities, care for people, and protect natural resources in East Tennessee and surrounding areas. The Council is a Community Housing Development Organization (CHDO) and holds a Tennessee license for mortgage origination. The Council is a HUD approved counseling agency and maintains certified housing counselors to provide services.

The Council submitted proposals and was awarded federal grants to construct houses for low to moderate income families. The housing program provides home ownership education and housing counseling, increases the supply of affordable housing, assists with upfront home ownership costs, matches homeowners with the best financing available and assists existing homeowners with renovation and repairs for safe, sanitary housing.

The Council was awarded federal grants through the State of Tennessee to purchase and renovate foreclosed properties in specified areas. These have been renovated and are available for rent.

The Council operates a large AmeriCorps program called Appalachia CARES under a federal grant in partnership with various community-based groups and public agencies. Appalachia CARES is a service-learning program that engages AmeriCorps members in direct service with agencies in primarily low income, rural communities.

Through its Clinch Powell Watershed Alliance, the Council works with landowners to protect and repair farmland and the watershed. By identifying conservation threats and stressors and designing and implementing best management practices to correct problem areas, pollution is abated, habitats are created and lands are restored.

The Council works to improve the economic vitality of the region by providing counseling and assistance in small business development as well as small business loans.

River Place on the Clinch has been developed by the Council to promote eco-tourism in the poorest county of the service area. It consists of a country store, restaurant, education center, rental cabins, and river adventure equipment, with additional development anticipated.

The Council maintains an administrative office in Rutledge, Tennessee, and is under the authority of a non-compensated Board of Directors whose members represent each county in the Council's project area. The Council is primarily funded by grants and by fees for providing services such as conducting environmental workshops and seminars.

<u>Basis of Accounting</u> – Accounting principles generally accepted in the United States of America require financial statements to be presented on the accrual basis of accounting. The financial statements and

Note 1 – Nature of Organization and Summary of Significant Accounting Policies (continued)

accounting records are prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables, and other liabilities.

<u>Consolidation</u> – The consolidated financial statements of the Council include its wholly owned taxable subsidiary – Clinch-Powell Construction Company, Inc. (CPCC). CPCC was formed to facilitate the Clinch-Powell Home Team building projects and to reduce insurance costs. All significant inter-company accounts and transactions have been eliminated in consolidation. The effects on the Council's financial statements as a result of the consolidation are as follows:

Assets	\$ 20,000	Increase
Liabilities	24,000	Decrease
Net Assets	\$ 44,000	Increase

<u>Basis of Presentation</u> – The Council is required to report information regarding its financial position and activities according to two classes of net assets: with donor restricted net assets and without donor restricted net assets.

<u>Cash and Cash Equivalents</u> – For purposes of the Statement of Cash Flows, the Council considers all highly liquid investments with an initial maturity of three months or less and certificates of deposit to be cash equivalents.

<u>Property and Equipment</u> – Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Council reclassifies restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over their estimated useful lives ranging from three to thirty-nine years. The cost of maintenance and repairs is expensed as incurred. Significant renewals and betterments are capitalized.

Purchased property is recorded at historical cost and capitalized if cost is material and life is over one year. Upon dissolution of the Council, assets purchased with grant funds would revert to the grantor. Assets purchased with Council funds would be transferred to another non-profit organization with a similar purpose in accordance with state guidelines.

Net Assets – The Council reports gifts of cash and other assets as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires (a stipulated time restriction ends or purpose restriction is accomplished), net assets with restrictions are reclassified to net assets without restrictions and reported in the Statement of Activities as net assets released from restrictions. All restricted contributions and investment income, in which the restrictions are met in the same reporting period as the donations are received, are reported as income without donor restrictions, unless a donor or law temporarily or permanently restricts their use. Federal grant awards are classified as refundable advances until expended for the purposes of the grants. Endowment contributions

#### Note 1 – Nature of Organization and Summary of Significant Accounting Policies (continued)

and investments are restricted. Investment earnings available for distribution are recorded in net assets without donor restrictions.

<u>Donated Services</u> – Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Council.

<u>Functional Expenses</u> – Directly identifiable expenses are charged to programs and ended September 30, 2021, has supporting services. A provisional indirect cost agreement to use 11.77% of direct costs for federal grant reporting for the period from October 1, 2019 through September 30, 2022 has been approved.

<u>Estimates</u> – The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual assets could differ from those estimates.

Income Tax Status – The Council is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Council has been classified as an exempt organization under Section 509(a)(1) that is not a private foundation. The Council's wholly owned for-profit subsidiary, Clinch Powell Construction Company, Inc. (CPCC) is a taxable entity and it, therefore is subject to federal and state income taxes. CPCC files a separate income tax return. There was no current income tax expense for the year ended September 30, 2021. Deferred income taxes are provided for the temporary differences between financial reporting basis and the tax basis of CPCC's assets and liabilities. Differences are primarily attributable to net operating loss carryforwards. There were no deferred tax assets or liabilities at September 30, 2021. The Council and CPCC adopted the authoritative guidance for the uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. The Council and CPCC performed an evaluation of uncertain tax positions for the year ended September 30, 2021, and determined that there were no matters that would require recognition in the financial statements or which may have any effect on their tax exempt status. As of September 30, 2021, the Council and CPCC are generally not subject to U.S. Federal or State income tax examination by tax authorities for the years before 2017. It is the Council and CPCC's policy to recognize interest and/or penalties related to uncertain tax positions, if any in income tax expense. As of September 30, 2021, the Council and CPCC had no accruals for interest and/or penalties.

<u>Loans and Other Receivables</u> – Interest income, if any, is recognized when earned in accordance with the accrual basis of accounting and the terms of the loan. Receivables are determined to be past due based on contractual terms. Past due balances are reviewed periodically and written off when determined to be uncollectable. Factors influencing management's judgment of collectability include historical losses and existing economic conditions. Loans are placed on nonaccrual when collection of interest is doubtful.

Interest income on nonaccrual loans is recognized only to the extend cash payments are received. Loans may contain provisions under which a portion of the note is forgivable if certain conditions are met. The forgivable portion is included in the allowance for loan losses.

<u>Real Estate Sales</u> – Revenue from real estate sales is recognized using the full accrual method. Under the full accrual method, the entire gain on the sale is recognized at the date of the sale.

<u>Land Development Costs</u> – Costs that clearly related to land development projects are capitalized. Costs are allocated to project components by the specific identification method whenever possible. Otherwise, acquisition costs are allocated based on their relative fair value before development, and development costs are allocated based on their relative sales value. Interest costs, if any, are capitalized while development is in progress.

<u>Inventory</u> - Inventory of the general store at River Place is stated at the lower of cost or market, determined on the first-in, first-out basis.

<u>Advertising Costs</u> – Advertising costs are expensed as incurred. Advertising expense for the year ended September 30, 2021 was \$8,427.

New Accounting Pronouncement – On August 18, 2016, the Financial Accounting Standards Board (FASB) issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Council has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented. The new standards change the following aspects of the Council's financial statements.

Unrestricted Net Assets, and Temporarily Restricted Net Assets (containing no donor restrictions) have been renamed Net Assets Without Donor Restrictions.

Permanently Restricted Net Assets and Temporarily Restricted Net Assets (with donor restrictions) have been renamed Net Assets With Donor Restrictions.

The financial statements include a new disclosure about liquidity and availability of resources (Note 19).

#### Note 2 – Cash and Cash Equivalents

The Council has various bank accounts with local financial institutions that at times result in a concentration of credit risk. The risk involved is the event of nonperformance by the financial institution. The Council had cash deposits in financial institutions in excess of the amounts insured by the Federal Depository Insurance Corporation at September 30, 2021, of approximately \$ 1,734,799, collateralized by FNMA and other securities held under a safekeeping pledge agreement for the benefit of the Council by an independent bank.

Certain cash balances are restricted for specific purposes as discussed in Note 11. A Certificate of Deposit is pledged as collateral as discussed in Note 10.

#### Note 3 – Other Receivables

Other receivables, primarily service fee income, are considered fully collectible. No interest accrual is considered necessary for grants or other receivables. Collateral is not available or requested.

#### Note 4 – Loans Receivable

The Council provides low or no-interest loans to other entities and individuals under various loan programs. If the low interest rate is not mandated under government grants, and if it is below market, the value of below market loans is estimate using discounted cash flow analysis based on current market interest rates for loans of this type. Loans are due over terms of five to thirty years. Loans are stated at unpaid principal balances, less an allowance for forgivable and uncollectible portion, and unearned discounts.

There were no changes in the Council's accounting policies during the year. There have been no purchases, sales, or reclassifications of financing receivables. The Allowance for Forgivable and Uncollectible Loans increased by \$106,258 during the year ended September 30, 2021. The Council individually reviews each loan balance to estimate the portion, if any, of the balance that will not be collected.

Interest continues to accrue until loans are determined to be doubtful and included in the Allowance. Unpaid interest is added to the principal balance. Forgivable or otherwise uncollectible loans are considered impaired. Interest income is only recognized on these loans when actually received from the borrower. No interest was received on impaired loans during the year ended September 30, 2021. As of September 30, 2021, there were three loans receivable more than 90 days delinquent in the amount of \$5,512. One of the delinquent loans, in the amount of \$4,675, was refinanced subsequent to year end.

Net assets with donor restrictions include loans and cash proceeds required to be used only to provide additional loans.

New Start loans are collateralized by a deed of trust that has been assigned to THDA as discussed in Note 10.

Allowance for

			givable and collectible			
	Unp	aid Principal	Portion	Disc	count	 Net
New Start Loans	\$	788,421	\$ -	\$	-	\$ 788,421
Home Loans		187,507	187,507		-	-
Small Business Development						
Loan Fund		54,053			-	54,053
Home Repair Loans for Low						
Income Families		8,137	7,642		-	495
Loan to TaCL		42,004				42,004
Housing Loans		157,671	 123,063			 34,608
Total Loans Receivable	\$	1,237,793	\$ 318,212	\$		\$ 919,581

#### Note 5 – Property and Equipment

Cost of Buildings and Land include approximately \$2,851,705 in residential rental property. Related Accumulated Depreciation totals approximately \$648,000. These properties were acquired primarily with Federal and State funds and are required to be held for rent to eligible families for periods from 10 to 15 years. The Tennessee Housing Development Agency holds a rental deed of trust against certain of the properties that requires repayment of the grant funds in the event of default.

Buildings	\$ 3,536,065
Leasehold Improvements	232,584
Land	278,358
Land Improvements	29,060
Computers and Equipment	41,837
Construction in Process	68,117
Vehicles	 
Total	4,186,021
Less: Accumulated Depreciation	(1,117,760)
Net Book Value	\$ 3,068,261

#### Note 6 – Fair Value Measurements

The Council's investments are reported at fair value in the accompanying statement of financial position.

			Fair '	Value Measur	ng:				
			Quote	ed Prices In	Signif	icant			
			Activ	ve Markets	Oth	ner	Sig	nificant	
			for	Identical	Obser	vable	Uno	bservable	
			Assets (Level 1)		ets Inputs			Inputs	
	F	Fair Value			(Level 1) (Level 2)		(Level 3)		
Beneficial Interest in Assets									
(See Note #7)	\$	185,289	\$	173,138	\$		\$	12,151	

The Fair Value Measurements Topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, and Level 3 inputs have the lowest priority. The Council uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Council measures fair value using Level 1 inputs because they generally provide the most reliable evidence, of fair value. Level 2 inputs include quoted prices for similar assets in active markets, and Level 3 inputs were only used when Level 1 or Level 2 inputs were not available.

#### Note 6 – Fair Value Measurements (continued)

A portion of the Beneficial Interest in Assets is not actively traded and significant other observable inputs are not available and are therefore considered a Level 3 input. The fair value of Beneficial Interest in Assets is equal to the value reported by the trustee.

Gains and losses (realized and unrealized) included in activities for the year ended September 30, 2021, are reported in Change in Beneficial Interest. Components of the Change in Beneficial Interest are:

	Level 1	Level 3	Total
Fair Value at September 30, 2020	\$ 145,873	\$ 8,510	\$ 154,383
Investment Income	1,116	7	1,123
Net Realized and Unrealized Gain (Loss)	28,190	3,837	32,027
Fees	(2,244)	-	(2,244)
Transfers/ Distributions	203	(203)	
Change in Beneficial Interest in Net			
Assets Held by Others	27,265	3,641	30,906
Fair Value at September 30, 2021	\$ 173,138	\$ 12,151	\$ 185,289

#### Note 7 – Beneficial Interest in Funds Held by Others

The Council has an agreement with the East Tennessee Foundation (ETF), an unrelated tax-exempt community foundation, to manage an endowment fund. The initial contributions to the Fund are to be invested in perpetuity with investment income (to be determined using a spending rate set by ETF) to be distributed annually to the Council for unrestricted purposes.

The funds held at ETF are legally owned by that organization. The ETF Board of Directors has the power to modify the agreement which directs that investment income be distributed to the Council if, in the sole judgment of the ETF Board, such restriction or condition becomes unnecessary, undesirable, impractical, incapable of fulfillment, or inconsistent with the charitable needs of the community served.

The Council's endowment fund is held in the ETF's Long Term Comingled Fund, which is invested to maintain or increase the real value of the endowment principal and its distributions over the long term. Distributions from ETF's endowment funds are based on a total return concept and are made according to a current annual spending rate of 45% of a twelve-quarter rolling average.

<u>Donor-designated Endowments – after implementation of FASB ASC 958-205</u> – The Council's endowment consists of donor-restricted funds held by the ETF, the income from which is available to support the Council. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Council has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Council classifies as net assets with donor restrictions (a) the original value of gifts

#### Note 7 – Beneficial Interest in Funds Held by Others (continued)

donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, (c) donor required matching additions from the Council's unrestricted funds, and (d) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified donor restricted net assets is classified as net assets without donor restrictions.

#### Note 8 – Land and Development Costs

Land and Development Costs include costs incurred to buy land and construct properties related to the Clinch-Powell Home Team project.

Persia Woods - Land and Development Costs	\$ 26,538
Pleasant Ridge - Land and Dev elopment Costs	1,289,739
Misty Meadow - Land and Development Costs	94,157
Joppa Area - Land and Development Costs	42,093
Other - Housing Projects	92,740

Total \$1,545,267

#### Note 9 – Easement Contract Liabilities

The Council has acquired conservation easements protecting a total of approximately 140 acres at a cost of \$166,000 payable over 10 to 20 years with no interest. Payments under these contracts totaled \$8,747 during the year ended September 30, 2021. Future annual minimum payments total \$8,747. The contracts have remaining terms of 3 to 6 years.

#### Note 10 – Line of Credit and Long-Term Debt

#### Line of Credit

Bank line of credit of \$600,000, maturing June 30, 2022,

bearing interest at prime rate minus 4%, collateralized by

Certificate of Deposit and real property located at 7995

and 8015 Rutledge Pike, Rutledge, TN

#### Long Term Debt

Tennessee Housing Development Agency New Start Program \$788,421 mortgages receivable purchased from the Council, with recourse, payable in monthly installments of over 30 years, without interest, collateralized by assignment of a deed of trust held by the Council.

#### Note 10 – Line of Credit and Long-Term Debt (continued)

Principal payments on long term debt are as follows:

Year Ending September 30,	
2022	\$ 41,672
2023	41,672
2024	41,672
2025	41,672
2026	41,672
Thereafter	580,061
Total	\$ 788,421

#### Note 11 – Donor Restricted Net Assets

Donor Restricted Net Assets consist of endowment assets, loans receivable and rental property and are available for the following purposes or time periods as of September 30, 2021.

\$	64,606
	776,706
	344,269
	58,492
	185,289
\$ 1	,429,362
	\$ 1

#### Note 12 – Donated Services and Materials

The Council receives donated materials from various supporters and donated services from a variety of unpaid volunteers assisting the Council in the program activities. The majority of these services are related to the Appalachia CARES AmeriCorps program where the services of certified teachers and community professionals work with members and students in a volunteer role to implement this program. During the year ended September 30, 2021, the value of the items totaling \$614,464 were included in contributions and expense in the accompanying financial statements.

Additional donated services were received that did not satisfy the criteria specified by the FASB Accounting Standards Codification (FASB ASC 958-605-50-1). These services include environmental beautification; work at environmental camps and seminars as well as preparation for facilitating programs.

#### Note 13 – Retirement Plan

The Council maintains a SIMPLE retirement plan and matches up to 3% of each eligible employee's compensation. During the year ended September 30, 2021, the Council contributed approximately \$19,897.

#### Note 14 – Leases

The Council occupies a building with rental payments of \$400 per month. The lease began in 1995 and remains available to the Council at their discretion on a month-to-month basis. The Council is required to provide "upkeep" to the building while taxes and insurance are paid by the owners. There was no maintenance expense in the current year related to this building. Current year rental expense was \$4,800.

In addition, the Organization operates an Education Center on land leased from the Tennessee Wildlife Resource Agency, under a long-term, no cost agreement.

#### Note 15 – Fund Raising Costs

The majority of the Council's support is received through grants. The individuals responsible for submitting grant requests are not employees of the Council, they are volunteers. The Council had \$0 in fund raising costs for the year ended September 30, 2021.

#### Note 16 – General Store

In furtherance of their mission to promote eco-tourism in the poorest counties of the service area, the Council operates a general store and restaurant at River Place on the Clinch. Income and expenses for the store and restaurants were as follows:

Sales	\$ 139,317
Cost of Sales	(22,959)
Restaurant Food	 (24,969)
Gross Profit	91,389
Operating Expenses	 (148,892)
Net Margin (Loss)	\$ (57,503)

Sales revenue and cost of sales are reported net of discounts, estimated returns, and sales taxes. Sales taxes totaled approximately \$9,268 for the year ended September 30, 2021.

#### Note 17 - Concentration of Risk

The Council receives a significant portion of its support from federal grants. A substantial reduction in support, should it occur, would have a significant effect on the activities and programs. Financial instruments that potentially subject the Council to credit risk are Loans Receivable, primarily from low-income families in the East Tennessee area. These loans are generally made to build, repair or obtain homes, and collateralized by a lien on the property.

#### Note 18 – Subsequent Event

Beginning on March 2020 the COVID-19 virus has been declared a global pandemic as it continues to spread across the globe. Business continuity, including supply chains and consumer demand across a broad range of industries and countries could be severely impacted for months or beyond as local, state, and national governments and their citizens take significant and unprecedented measures to mitigate the consequences of the pandemic. The Council is carefully monitoring this situation. No adjustments have been made to these financial statements as a result of this uncertainty.

#### Note 18 – Subsequent Event (continued)

The Council has evaluated subsequent events for potential recognition and/or disclosure in the September 30, 2021 financial statements through February 28, 2022, the date that the financial statements were available to be issued.

#### Note 19 – Information Regarding Availability and Liquidity

The Council strives to maintain liquid financial assets sufficient to cover 120 days of general expenditures. Financial assets in excess of daily cash requirements may be invested in interest bearing accounts, certificates of deposit, money market funds and other short-term investments.

The following table reflects the Council's financial assets as of September 30, 2021. The organization expects to meet all donor restrictions other than those restricted in HOME and NSP houses and expects to meet all other donor restrictions and spend those restricted amounts on hand during the current period.

Financial Assets at Year End	
Cash and Cash Equivalents	\$ 1,734,799
Accounts Receivable	56,537
Grants Receivable	725,106
Total Financial Assets	2,516,442
Less amounts not available to	
to be used within one year	1,149,011
Financial assets available to meet general expenditures over the next twelve	¢ 1 267 421
months	\$ 1,367,431

# CLINCH-POWELL CONSERVATION & DEVELOPMENT COUNCIL, INC. SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED SEPTEMBER 30, 2021

Federal Grantor/ Pass Thru Grantor/ Program Title	Federal CFDA Number	Grant Number	(D Exp	crued or referred) enditures 9/30/20	Expo Ro	ederal enditures eceived Grantors	Federal penditures Earned	(E Exp	errued or deferred) enditures 9/30/21
U.S. Dept of Housig & Urban Development									
Comprehensive Housing									
Comprehensive Housing Counseling 18-19	14.168	HC18-0421055	\$	10,232	\$	10,232	\$ -	\$	-
Comprehensive Housing Counseling 19-20	14.168	HC20-0421011		11,776		20,899	15,834		6,711
Comprehensive Housing Counseling 20-21	14.168	TBD		-		-	5,797		5,797
Passed through Tennessee Housing Development Agency:									
HOME 2017	14.239	HMCH-17-01-OP		83,881		19,350	-		64,531
HOME 2018	14.239	HMCH-18-01-OP		50,400		25,962	41,329		65,767
HOME 2019	14.239	HMCH-19-01-OP		13,634		-	17,709		31,343
HOME Operating	14.239	HMCH-SOA-20-01		-		-	22,448		22,448
Emergency Solutions Grant Program 9ESG-CV 2020-1	14.231	ESG-CV2-10		-		-	152,719		152,719
Total U.S. Dept of Housing & Urban Development				169,923		76,443	255,836		349,316
Environmental Protection Agency Passed through TN Dept of Agriculture 319 Clinch BMP Total Environmental Protection Agency	66.460	32501-05417		<u>-</u>		310 310	 310 310		<u>-</u>
U.S. Dept of Treasury									
Passed through TN Dept of Finance & Administration									
Tennessee Community CARES Program	21.019	NA		60,104		1,431,940	 1,371,836		
Total US. Dept of Treasury				60,104		1,431,940	 1,371,836		
The Corporation for National and Community Service-Americorps Passed through the Volunteer TN									
AppalachiaCares - 2020-2021 ARP Match	94.006	75908		-		-	655		655
AppalachiaCares - 2021-2022	94.006	75908		-		-	34,229		34,229
AppalachiaCares - 2020-2021	94.006	75908		26,993		318,247	458,365		167,111
AppalachiaCares - 2019-2020	94.006	75908		172,124		210,729	 38,605		
Total Corporation for National and									
Community Service-Americorps				199,117		528,976	 531,854		201,995
U.S. Natural Resources Conservation Services  AppCARE  Total U.S. Natural Resources Conservation Services	10.902	68-4741-17-038		26,478 26,478		<u>-</u>	 95,279 95,279		121,757 121,757
Total C.S. Ivatulal Resources Conservation Services				20,470		<del>_</del>	 75,417		141,131
TOTAL FEDERAL GRANTS			\$	455,622	\$	2,037,669	\$ 2,255,115	\$	673,068

# CLINCH-POWELL CONSERVATION & DEVELOPMENT COUNCIL, INC. SCHEDULE OF EXPENDITURES OF NON-FEDERAL AWARDS YEAR ENDED SEPTEMBER 30, 2021

Federal Grantor/ Pass-through Grantor/ Program Title	Grant Number	Accrued or (Deferred) Expenditures at 9/30/20	Federal Expenditures Received from Grantors	Federal Expenditures Earned	Accrued or (Deferred) Expenditures at 9/30/21
Tn Dept of Environment and Conservation TN State Parks	32701-04020	32,531 32,531	90,631	101,137 101,137	43,037
Tennessee Department of Tourist Dev. Total Tennessee Department of Tourist Dev	N/A		1,105 1,105	1,105 1,105	
Local Initiatives Support Corporation Local Initiatives Support Corporation Local Initiatives Support Corporation Local Initiatives Support Corporation	48154-0003 N/A 48154-0004 48154-0007	18,664 2,422 5,903 - 26,989	18,664 3,000 50,000 10,000 81,664	578 44,097 6,700 51,375	(3,300)
The Nature Conservancy Cumberland Forest CF Total Nature Conservancy	N/A	(50,000) (50,000)	71,200 71,200	136 136	(121,064) (121,064)
Federation of Appalachian Housing Enterp Total Federation of Appalachian Housing Enterp	N/A		875 875	875 875	<u>-</u>
TWRA-Riparian Conservation BMP's Total Tenneessee Wildlife Resources Agencu	49524		<u> </u>	9,000 9,000	9,000 9,000
TOTAL NON-FEDERAL GRANTS		\$ 9,520	\$ 245,475	\$ 163,628	\$ (72,327)

## CLINCH-POWELL CONSERVATION & DEVELOPMENT COUNCIL, INC. NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AND NON-FEDERAL AWARDS YEAR ENDED SEPTEMBER 30, 2021

#### Note 1 – Basis of Presentation

The accompanying schedule of expenditures of federal and non-federal awards (the Schedule) includes the federal and non-federal award activity of the Council under programs of the federal and state government for the year ended September 30, 2021. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Council, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Council.

#### Note 2 – Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance and/or OMB Circular A-122, Cost Principles for Non-profit Organizations, wherein certain types of expenditures are not allowable or are limited as to reimbursements.

#### Note 3 – Reconciliation to Financial Statements

Awards expended during the year ended September 30, 2021 included:

Federal	\$ 2,255,115
State	162,617
Non-Governmental	1,011
Rounding	1_
	\$ 2,418,744

#### Note 4 – Indirect Cost Rate

The Council is not eligible to use the 10% de minimum indirect cost rate as allowed under the Uniform Guidance as they have previously applied for and been approved for an indirect cost rate.

#### Note 5 – Awards Passed through to Subrecipients

The Council had no awards which it passed through to subrecipients.



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENTAL AUDITING STANDARDS

Board of Directors Clinch-Powell Resource Conservation & Development Council, Inc. Rutledge, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Clinch-Powell Resource Conservation & Development Council, Inc. (a nonprofit organization) and its for-profit subsidiary Clinch-Powell Construction Company, (the Council), which comprise the consolidated statement of financial position as of September 30, 2021, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated February 28, 2022.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Council's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As of obtaining reasonable assurance about whether the Council's financial statements are free from material misstatement, we performed tests of compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Council's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Council's internal control and compliance. Accordingly, this communication is not suitable for any other purpose

The Baird Audit Group, LLC

Band Quait Stoyp SC

Augusta, Georgia

February 28, 2022



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## INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors Clinch Powell Resource Conservation & Development Council, Inc. Rutledge, TN

#### Report on Compliance for Each Major Federal Program

We have audited Clinch-Powell Resource Conservation and Development Council, Inc.'s (the Council) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that would have a direct and material effect on each of he Council's major federal programs for the year ended September 30 2021. The Council's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Council's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance, with the types of compliance requirements above, could have a direct and material effect on a major federal program occurred. An audit includes examining on a test basis, evidence about the Council's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Council's compliance.

## CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED SEPTEMBER 30, 2021

#### Opinion on Each Major Federal Program

In our opinion, the Council complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2021.

#### **Report on Internal Control Over Compliance**

Management of the Council is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Council's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a time basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance with a type of compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

The Baird Audit Group, LLC

Baid Quait Stoyp LC

Augusta, Georgia February 28, 2022

## CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED SEPTEMBER 30, 2021

#### Summary of Auditor's Results

- 1. The auditor's report expresses an unmodified opinion on whether the financial statements of Clinch Powell Resource Conservation & Development Council, Inc. were prepared in accordance with GAAP.
- 2. No significant deficiencies disclosed during the audit of the financial statements are reported in the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*. No material weaknesses are reported.
- 3. No instances of noncompliance material to the financial statements of the Council, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
- 4. No significant deficiencies were disclosed during the audit of the major federal award programs and thus none are reported in the Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over compliance Required by the Uniform Guidance.
- 5. The auditor's report on compliance for the major federal award programs for the Council expresses an opinion on all major federal programs.
- 6. There are no audit findings that are required to be reported in accordance with 2 CFR section 200.516(a).
- 7. The program tested as major program was:
  - U. S. Dep. Of Treasury passed through TN Dept of Finance and Administration COVID 19 TN Community CARES Program CFDA 21.019
- 8. The threshold for distinguishing Types A & B programs was \$750,000.
- 9. The Council was determined to be a low risk auditee but the major program is considered to be a higher risk program.

Findings – Financial Statement Audit None Reported.

Findings and Questioned Costs – Major Federal Award Programs Audit None Reported.

# CLINCH-POWELL RESOURCE CONSERVATION & DEVELOPMENT COUNCIL, INC SCHEDULE OF PRIOR YEAR AUDIT FINDINGS FOR THE YEAR ENDED SEPTEMBER 30, 2021

There were no prior year audit findings.